

South Bend Community School Corporation
RFP Food Service Management Bid
Tabulation Sheet

	Chartwells	Southwest Food Svc	Aramark
Administrative Fee No Revenue Change	\$275,000.00	\$343,750.00	\$348,613.33 \$311,972.84
Management Fee No Revenue Change	\$275,000.00	\$165,000 (1 st year credit of - \$165,000)	\$193,674.07 \$173,318.25
Return #1 Scenario #2 Scenario #3 Scenario No Revenue/Growth Change	\$2,606,456.00 \$2,501,288.00 \$2,750,000.00 \$ 297,972.00	\$1,700,000.00 \$1,550,000.00 \$1,575,000.00 \$1,272,506.00 \$1,046,570.00 \$1,106,521.00	\$1,408,702.00 \$1,149,512.00 \$1,486,826.00 \$715,492.50
Total Cash No Revenue/Growth Change	\$833,452.00 \$490,677.00 \$215,708.00	\$1,287,323.00 \$706,386.00	\$594,987.84 \$490,677.00 \$215,708.00
Total Reimbursements No Revenue/Growth Change	\$11,648,146.00 \$8,696,177.00	\$11,457,288.00 ** \$10,361,999.00 **	\$10,263,331.94 \$8,696,177.00
Total Revenues=All Cash Sales + All Reimburements *No Revenue/Growth Change	\$12,481,598.00 \$9,402,563.00	\$12,744,611.00 ** \$11,068,385.00 **	\$10,858,319.78 \$9,402,563.00
Food Cost No Revenue/Growth change	\$4,094,788.00 \$837,264.00 \$3,413,169.00 \$837,264.00	\$5,362,247.00 ** \$4,289,921.00 **	\$4,145,364.61 \$825,517.00 \$4,113,013.00
Total Expenses	*Totals include labor Scenario #1 \$9,875,142.00	\$6,488.824.00 (excluding Labor of) Scenario #1 \$4,429,356.00	*Totals include labor Scenario #1 \$9,449,617.63

<p>No Revenue/Growth Change</p>	<p>Scenario #2 \$9,980,310.00 Scenario #3 \$9,731,598.00</p> <p>\$9,104,591.00</p> <p>Does not include commodities cost of \$837,264.00</p> <p>Chartwells</p>	<p>Scenario #2 \$4,655,292.00 Scenario #3 \$4,595,341.00</p> <p>5,366,523.00 (excluding labor expenses)</p> <p>Southwest Food Svc</p>	<p>Scenario #2 \$9,708,807.99 Scenario #3 \$9,371,493.36</p> <p>\$8,687,070.64</p> <p>Aramark</p>
<p>Labor Cost</p> <p>#1 Scenario</p> <p>#2 Scenario</p> <p>#3 Scenario</p> <p>No Revenue/Growth Change</p>	<p>\$4,577,934.00</p> <p>\$4,675,617.00</p> <p>\$4,407,253.00</p> <p>\$4,489,002.00</p>	<p>\$4,429,356.00</p> <p>\$4,655,292.00</p> <p>\$4,595,341.00</p> <p>Same as above</p>	<p>\$561,097.00 FSMC \$3,652,609.36 SFA</p> <p>\$1,239,606.86 FSMC \$3,138,439.36 SFA</p> <p>\$3,445,388.72 FSMC \$433,892.37 SFA</p> <p>\$483,207.53 \$3,652,609.36- SFA</p>
<p>FSMC Direct Costs</p> <p>No Revenue/Growth Change</p>	<p>Scenario #1 \$652,420.00 Scenario #2 \$659,905.00 Scenario #3 \$679,557.00</p> <p>\$652,420.00</p>	<p>\$782,827.00</p> <p>\$732,851.00</p>	<p>Scenario #1 \$548,259.26 Scenario #2 \$643,109.76 Scenario #3 \$804,560.26</p> <p>\$500,679.25</p>

SFA Direct Costs	\$0.00	\$0.00	\$0.00
Rebate	Scenario #1,2&3 -\$795,953.00 No Revenue Chng -\$555,493.00		Scenario #1,2&3 \$547,729.69

Bids were opened and read aloud at 10:00am on Monday, August 5, 2019

Present for the bid opening were: Randy Squadroni/Consultant, Christy Heim/Purchasing Agent, Victoria Moore/Director Food & Nutrition, Lori Weldy/Accountability Supervisor, Mike Szymanski/Director Capital Projects, Mike Downy/IDOE, Siobhan Carey/Chartwells, Sarah Subdon/Southwest Food Service Excellence, & Langston Hughes/Aramark.

Scenario's #1, 2, & 3 are based on the three different labor scenario's

** Note: Entry has Commodities built in Of \$825,517.00